

AGENDA



Recommendation for Council Action

AUSTIN CITY COUNCIL

Regular Meeting: August 9, 2018

Item Number: **044**

Purchasing Office

Authorize an amendment to an existing contract with Capital Investing in Development & Employment of Adults, Inc. D/B/A Capital IDEA, to provide continued workforce development services, for an increase in the amount of \$319,200, for a revised total contract amount not to exceed \$10,353,100. (Note: The contract was awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this contract).

Lead Department	Purchasing Office.
Fiscal Note	Funding in the amount of \$319,200 is available in the Fiscal Year 2017-2018 Operating Budget of Economic Development Department. Funding for the remaining contract term is contingent upon available funding in future budgets.
Purchasing Language	Contract Amendment.
Prior Council Action	<p>September 8, 2014 - Council approved Ordinance No. 20140908-001, item 1, on a 6-1 vote with Mayor Leffingwell voting nay.</p> <p>November 20, 2014 - Council approved original contract award, item 70, on a 7-0 vote.</p> <p>September 14, 2016 - Council approved Ordinance No. 20160914-001, item 1, on an 8-2 vote with Council Members Gallo and Zimmerman voting nay and Council Member Troxclair absent.</p> <p>December 15, 2016 - Council approved contract amendment, item 13, on a 9-1 vote with Council Member Zimmerman voting nay.</p>

For More Information	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to John Hilbun, at 512-974-1054 or john.hilbun@austintexas.gov .
Client Department(s)	Economic Development Department.

Additional Backup Information:

The contract fulfills Council's budget direction to provide funding for occupational skills training and extensive support services to low-income residents. The training concentrates on long-term engagement to improve education and labor market outcomes. The training takes a sectoral approach, focusing on high demand occupations typically at starting wages of \$16 per hour or more.

Council approved funding for workforce development services via a budget rider as a part of the Fiscal Year 2017-2018 budget. Staff is proposing an increase to the City's current contract with Capital Investing in Development & Employment of Adults, Inc. D/B/A Capital IDEA (Capital IDEA) in the amount of \$319,200 in one-time funds for the remainder of the current contract term for additional workforce development services. The combined funding for increased capacity is expected to contribute to an additional 50 clients serviced by Capital IDEA raising the target for clients served to 943 for Capital IDEA through all sources of funding.

Capital IDEA lifts working adults out of poverty and into living-wage careers through education. Capital IDEA serves the community by acting as a bridge, connecting committed, yet underemployed people to employers in need of highly skilled workers. This contract funds qualified participants' tuition, books, childcare, and other assistance, and works with participants to find employment with good salaries, benefits and opportunities for career growth. Capital IDEA works with workforce partners to identify new career-driven curricula needed to educate the next generation of workers.

Contract Detail:

Contract	Length	Current	Requested	Revised
<u>Term</u>	<u>of Term</u>	<u>Contract Authorization</u>	<u>Additional Authorization</u>	<u>Total Authorization</u>
Initial Term	3 yrs.	\$ 4,691,950		\$ 4,691,950
Proposed Amendment			\$319,200	\$ 319,200
Optional Extension 1	1 yr.	\$ 1,780,650		\$ 1,780,650
Optional Extension 2	1 yr.	\$ 1,780,650		\$ 1,780,650
Optional Extension 3	1 yr.	\$ 1,780,650		\$ 1,780,650

TOTALS	6 yrs.	\$10,033,900	\$319,200	\$10,353,100
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Note:Contract Authorization amounts are based on the City's estimated annual usage.